

Message Text

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ACTION MC-02

INFO OCT-01 NEA-09 ISO-00 DODE-00 EB-07 NSAE-00 TRSE-00

CIAE-00 COME-00 INR-07 PM-03 ACDA-05 L-02 SP-02 /038 W

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FM AMEMBASSY ABU DHABI

TO SECSTATE WASHDC PRIORITY 2607

C O N F I D E N T I A L ABU DHABI 0399

E.O. 11652: GDS

TAGS: BGEN, ETRD, TC

SUBJ: PURCHASE OF POLICE PATROL BOATS

REF: ABU DHABI 1383

SUMMARY: EMBASSY UNDERSTANDS OFFICE MUNITIONS CONTROL (OMC) IN DEPT CONSIDERING APPLICATION FOR SALE OF PATROL BOATS TO UAEG. ON BASIS AVAILABLE INFORMATION, EMBASSY BELIEVES SALE WARRANTS APPROVAL. WOULD APPRECIATE STATUS REPORT ON OMC REVIEW THIS MATTER INCLUDING IN PARTICULAR ANY FACTORS WHICH MIGHT INHIBIT ISSUANCE OF LICENSE. END SUMMARY.

1. UAE MINISTRY INTERIOR HAS REQUESTED EMBASSY ASSISTANCE IN OBTAINING EXPORT LICENSE FOR POLICE PATROL BOATS PURCHASED FROM MARINE DYNAMICS CORPORATION, 730 BUTTONWOOD LANE, MIAMI, FLORIDA. ACCORDING TO TELEX DTD 2/14/75 FROM MARINE DYNAMICS TO MINISTRY OF INTERIOR, COMPANY HAS NOT RECEIVED EXPORT LICENSE, ALTHOUGH THEY APPLIED SEVERAL MONTHS BEFORE AND HAVE FOLLOWED UP WITH TELEPHONE CALLS TO OMC. MUNITIONS CONTROL CASE NUMBER IS 87460. EMBASSY WOULD APPRECIATE STATUS REPORT SOONEST ON OMC CONSIDERATION OF THIS REQUEST FOR EXPORT LICENSE.

2. FROM OUR PERSPECTIVE, FOLLOWING CONSIDERATIONS, ALL ARGUING IN FAVOR OF THIS SALE, APPEAR TO APPLY. (A) ITEM IN QUESTION MEETS LEGITIMATE SECURITY NEED OF UAE. BOATS WILL BE USED FOR COASTAL PATROLS WITH NO OFFENSIVE INTENT
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NOR, AS FAR AS WE CAN SEE, POSSIBILITY. (B) FROM

COMMERCIAL POINT OF VIEW, THIS WOULD BE FIRST U.S.
SALE OF THIS KIND OF EQUIPMENT TO UAE AND SHOULD LEAD TO
FURTHER SALES OF POLICE AND SECURITY EQUIPMENT, E.G.
NEEDED SECURITY COMMUNICATIONS, TRAFFIC AND ALARM EQUIPMENT
FOR WHICH UAE APPEARS BE LEANING TO U.S. SOURCES. PARTICULARLY
IN VIEW OF MONOPOLY WHICH EUROPEAN COMPETITORS HAVE LONG
ENJOYED IN THIS AREA, MAKING THIS BREAKTHROUGH AND AVOIDING
RAISING UNDUE BUREAUCRATIC HURDLES IN PROCESS MOST IMPORTANT.
(C) ON POLITICAL SIDE, EMBASSY HAS POINTED IN RECENT
ANNUAL ASSESSMENT CABLES IMPORTANCE WHICH WE ATTACH TO
BUILDING TIES WITH UAE DEFENSE/SECURITY ESTABLISHMENT AND

KEY ROLES WHICH EQUIPMENT SALES CAN PLAY IN THIS PROCESS.
THIS IS GOOD OPPORTUNITY FROM THIS POINT OF VIEW.

3. IN SHORT, ON BASIS OUR INFORMATION, WE BELIEVE
THAT THIS SALE WARRANTS EXPEDITIOUS APPROVAL AND URGE OMC
ACT ACCORDINGLY. IF THERE ARE FACTORS CAUSING DELAY OF
WHICH WE UNWARE, EMBASSY WOULD APPRECIATE BEING INFORMED.
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